



THE YOR HEALTH OPPORTUNITY

Independent Distributor Income Disclosure

Independent Distributors (ID) around the world are enjoying the many benefits that come with running their own business with YOR Health.



Low
Start-up cost



Business at
your fingertips



Discounted products,
up to 50%



In business FOR yourself,
but **not BY yourself**

A Modern Business Opportunity

YOR Health IDs have several dynamic opportunities to earn income, incentives and rewards by selling our premium quality health and beauty lines:



Retail Profit



Commissions



Bonuses

All IDs are required to pass a Certification Test to participate in the YOR Health Compensation Plan. Commissions, non-monetary incentives, bonuses and ranks are earned upon product sales only and NO earnings are from the recruitment of others. Many factors influence your ability to succeed; some of these factors could be outside of your control. Such factors may include but are not limited to: market saturation, customer demand, competition, etc. YOR Health makes no guarantees or promises of any earnings. Be advised that the figures presented do not account for expenses incurred. Expenses might vary per person, but some examples may be: product costs, hosting events, travel costs, etc⁽¹⁾. For more information on any of the concepts previously mentioned and more, please visit www.compplan.yorhealth.com

QUARTERLY DISCLOSURES

AS OF 10/2025 THE NUMBER OF ALL INDEPENDENT DISTRIBUTORS IN YOR HEALTH WHO HAVE NOT RECEIVED ANY COMMISSIONS, BONUSES OR OVERRIDES IS 45550 OR 76.16% OF SUCH INDEPENDENT DISTRIBUTORS.

AS OF 10/2025 THE MEDIAN AMOUNT OF COMMISSIONS, BONUSES AND OVERRIDES RECEIVED BY ALL INDEPENDENT DISTRIBUTORS IN YOR HEALTH IS \$0.00. 76.16% OF ALL INDEPENDENT DISTRIBUTORS HAVE RECEIVED, IN THE AGGREGATE, LESS THAN OR EQUAL TO THIS AMOUNT. 23.84% OF ALL INDEPENDENT DISTRIBUTORS HAVE RECEIVED, IN THE AGGREGATE, MORE THAN THIS AMOUNT.

AS OF 10/2025 THE AVERAGE AMOUNT OF COMMISSIONS, BONUSES AND OVERRIDES THAT HAVE BEEN RECEIVED BY ALL INDEPENDENT DISTRIBUTORS IN YOR HEALTH IS \$643.02.

This Income Disclosure Statement is also downloadable from our website: www.ids.yorhealth.com

¹ For more examples, please visit Page 4.



Typical Earnings of YOR Health Distributors

The following chart includes all ACTIVE⁽²⁾ IDs earnings from December 18, 2023 to December 16, 2024. The figures on this chart do not necessarily represent the income, if any, that a YOR Health ID can or will earn by his/her participation in the YOR Health Compensation Plan.

ACTIVE INDEPENDENT DISTRIBUTORS (ID)	% OF TOTAL ID ⁽³⁾	4-WEEK CYCLE INCOME (USD) ⁽⁴⁾				MONTHS ACTIVE IN YOR HEALTH			
		RANK	ID	HIGH	LOW	AVERAGE	MEDIAN	HIGH	LOW
▲ DISTRIBUTOR	68.09%		\$893.24	\$0.70	\$49.22	\$25.00	199	1	54
▲ RISING STAR	9.46%		\$576.20	\$6.20	\$167.33	\$156.40	199	1	19
▲ SAPPHIRE	11.82%		\$1,865.00	\$6.20	\$408.38	\$380.00	199	1	14
▲ EMERALD	7.57%		\$4,827.00	\$10.80	\$978.37	\$857.00	199	1	16
▲ RUBY	1.65%		\$2,055.20	\$240.00	\$1,366.35	\$1,518.60	59	1	20
▲ DOUBLE ROUBY	<1%		\$2,728.30	\$1,102.80	\$2,134.57	\$2,350.40	199	15	107
▲ DIAMOND	<1%		\$4,184.72	\$1,929.00	\$3,324.71	\$3,817.20	199	54	126

AWARDS AND INCENTIVES

In 2024, 2.72% of active YOR Health Independent Distributors qualified for an incentive trip. Qualification and additional perks or rewards vary by trip.

RETURN AND CANCELLATION POLICIES

ID enrollment orders are protected by a 30-day Money Back Guarantee. For more information, please visit <https://www.yorhealth.com/downloads/legal/IR-RefundPolicy.pdf>

INCOME DISCLOSURE POLICY

At YOR Health, we prioritize honesty and integrity in all our business practices. To ensure transparency, we provide the YOR Health Income Disclosure Statement ("YHIDS"). This statement provides truthful, comprehensive information about the income YOR Health Independent Distributors (IDs) can earn.

Important: Any time the Compensation Plan is presented, discussed, or an income claim is made, a copy of the YHIDS must be provided to a prospective ID (someone who has not yet enrolled as an Independent Distributor for YOR Health)

What Counts as an Income Claim?

An "Income claim" includes any mention or representation of earnings or financial outcomes. This covers:

- Statements of average or non-average earnings (e.g., "Our top ID earned XXX last year")
- Statements of earnings ranges (e.g., "The monthly income for an Emerald ID ranges from XXX to YYY")
- Income testimonials
- Lifestyle claims
- Hypothetical income claims









² An Active ID is defined as any person who has enrolled in the YOR Health Opportunity and is entitled to (1) purchase YOR Health products at wholesale prices to resell to Retail Customers (RRCs), (2) personally sponsor new RRCs, VIP Customers (VCs) and other IDs, and (3) take part in all company ID compensation and incentive programs. Note that this excludes IDs who did not renew or whose relationships with YOR Health were revoked. IDs maintain their Active Status through product sales. The status of an ID can, and sometimes does, change throughout the course of a year.

³ % of Total ID is based on IDs that earn a commission during the period stated.

⁴ 4-week Cycle Income (USD) is based on IDs earnings plus VAT if applicable.

New Policy 2024: Lifestyle claims now cover not only luxury items (e.g., homes, cars, vacations) but also common purchases like groceries, gas, or paying bills. This also includes statements about spending more time with family or achieving personal goals through the business.

Do's and Don'ts of Making Income Claims:

DO'S	DONT'S
 Provide the YHIDS every time the Compensation Plan or income is discussed	 Do not make claims without sharing the YHIDS
 Be clear and factual if making any earnings-related statement	 Avoid exaggerating potential income, either directly or indirectly
 Stick to approved hypothetical examples when explaining the Compensation Plan	 Do not use personal earnings stories without including the YHIDS
 Mention YOR Health policies clearly when sharing income testimonials	 Avoid implying guaranteed results by using terms like "opportunity" or "possibility" without context

Lifestyle Claims

Lifestyle claims now include any references to daily or luxury expenses covered by income from YOR Health. This includes statements like:

- "Thanks to YOR Health, we can now cover our monthly groceries and gas."
- "My YOR Health income helps with bills while giving me time to spend with my family."
- "We went on an amazing vacation thanks to my YOR Health earnings."

Regardless of whether the claim refers to luxury items or everyday expenses, any such statements must be accompanied by the YHIDS to ensure transparency.

HYPOTHETICAL INCOME CLAIMS

When explaining the Compensation Plan through hypothetical examples, it's important to be specific. These examples may include assumptions about:

- Number of sponsored IDs
- Number of downline IDs
- Average product volume per ID
- Total organizational volume

These hypothetical scenarios should always be accompanied by the YHIDS to provide accurate context to prospective IDs.

YHIDS Distribution Requirements

Whenever the Compensation Plan is discussed or an income claim is made:

- **One-on-one or private meetings:** Provide a copy of the YHIDS to each prospective ID.
- **Public meetings:** Ensure every attendee receives a copy of the YHIDS.
- **Video presentations:** Include a slide of the YHIDS before discussing the Compensation Plan or making income claims.

ADDITIONAL EXAMPLES OF POTENTIAL EXPENSES

STARTUP COSTS



- Enrollment Fee (\$50 USD)
- Electronic devices (Computer or mobile phone)
- Internet services.
- Home office
- Business cards

ONGOING COSTS



- Annual Renewal Fee (\$50 USD)
- Autoship (60-120 PV every 28 days)
- Travel Expenses:
 - › Local travel
 - › To meet with clients or prospects
 - › To attend training
 - › Tickets and travel fees to attend corporate events
- Hosting meetings or presentations

PROFESSIONAL SERVICES



- Accountant
- Attorney
- Bookkeeper

The above are only some of the examples that might be incurred. Expenses can vary from one person to the other, or depending on an ID's location. These might be influenced by how active or involved an ID is with the opportunity but it is not required by the Company (with the exception of the Enrollment & Annual Renewal Fees, and Autoships).