



# THE YOR HEALTH OPPORTUNITY

## Independent Distributor Income Disclosure

Independent Distributors (ID) around the world are enjoying the many benefits that come with running their own business with YOR Health.



**Low**  
Start-up cost



Business at  
**your fingertips**



**Discounted products,**  
up to 50%



In business **FOR** yourself,  
but **not BY** yourself

### A Modern Business Opportunity

YOR Health IDs have several dynamic opportunities to earn income, incentives and rewards by selling our premium quality health and beauty lines:



Retail Profit



Commissions



Bonuses

**All IDs are required to pass a Certification Test to participate in the YOR Health Compensation Plan.** Commissions, incentives, bonuses and ranks are earned upon product sales only and NO earnings are from the recruitment of others. Many factors influence your ability to succeed; some of these factors could be outside of your control. YOR Health makes no guarantees or promises of any earnings. For more information, please visit [www.complan.yorhealth.com](http://www.complan.yorhealth.com)

### Typical Earnings of YOR Health Distributors

The following chart includes all ACTIVE\* IDs earnings from December 19, 2022 to December 18, 2023. The figures on this chart do not necessarily represent the income, if any, that a YOR Health ID can or will earn by his/her participation in the YOR Health Compensation Plan.

ACTIVE INDEPENDENT DISTRIBUTORS (ID)	% OF TOTAL ID	4-WEEK CYCLE INCOME (USD)			MONTHS ACTIVE IN YOR HEALTH			
		RANK	HIGH	LOW	AVERAGE	HIGH	LOW	AVERAGE
▲ BLUE DIAMOND	<1%		\$18,415.66	\$5,252.66	\$11,834.16	153	153	153
▲ DOUBLE DIAMOND	<1%		\$11,362.00	\$2,482.56	\$7,189.19	33	33	33
▲ DIAMOND	1.74%		\$7,680.90	\$457.40	\$3,696.27	187	1	43
▲ DOUBLE RUBY	<1%		\$3,722.00	\$669.00	\$2,136.50	31	2	11
▲ RUBY	1.99%		\$4,782.00	\$120.00	\$1,908.05	69	1	12
▲ EMERALD	7.45%		\$8,470.00	\$5.20	\$1,207.21	187	1	11
▲ SAPPHIRE	11.55%		\$2,450.00	\$20.00	\$495.16	187	1	5
▲ RISING STAR	6.58%		\$745.00	\$3.10	\$201.40	187	1	11
▲ DISTRIBUTOR	69.32%		\$680.00	\$2.20	\$70.44	187	1	32

### QUARTERLY DISCLOSURES

AS OF 01/2024 THE NUMBER OF CURRENT YOR HEALTH INDEPENDENT DISTRIBUTORS WHO HAVE NOT RECEIVED ANY COMMISSIONS, BONUSES OR OVERRIDES IS 44908 OR 76.03% OF SUCH INDEPENDENT DISTRIBUTORS.

AS OF 01/2024 THE MEDIAN AMOUNT OF COMMISSIONS, BONUSES AND OVERRIDES RECEIVED BY ALL INDEPENDENT DISTRIBUTORS IN YOR HEALTH IS \$0.00. 76.03% OF ALL INDEPENDENT DISTRIBUTORS HAVE RECEIVED, IN THE AGGREGATE, LESS THAN OR EQUAL TO THIS AMOUNT. 23.97% OF ALL INDEPENDENT DISTRIBUTORS HAVE RECEIVED, IN THE AGGREGATE, MORE THAN THIS AMOUNT.

AS OF 01/2024 THE AVERAGE AMOUNT OF COMMISSIONS, BONUSES AND OVERRIDES THAT HAVE BEEN RECEIVED BY ALL YOR HEALTH INDEPENDENT DISTRIBUTORS IS \$641.20.

This Income Disclosure Statement is also downloadable from our website: [www.ids.yorhealth.com](http://www.ids.yorhealth.com)

## AWARDS AND INCENTIVES

In 2023, 3.19% of active YOR Health Independent Distributors qualified for an incentive trip.

## RETURN AND CANCELLATION POLICIES

ID enrollment orders are protected by a 30-day Money Back Guarantee. For more information, please visit <https://www.yorhealth.com/downloads/legal/IR-RefundPolicy.pdf>

\*"Current YOR Health Independent Distributors" represents Independent Distributors in the last 6 months from the date specified in the sentence.

\*"All Independent Distributors" accounts for Independent Distributors since the launch of YOR Health.

\*An Active ID is defined as any person who has enrolled in the YOR Health Opportunity and is entitled to (1) purchase YOR Health products at wholesale prices to resell to Retail Customers (RRCs), (2) personally sponsor new RRCs, VIP Customers (VCs) and other IDs, and (3) take part in all company ID compensation and incentive programs. Note that this excludes IDs who did not renew or whose relationships with YOR Health were revoked. IDs maintain their Active Status through product sales. The status of an ID can, and sometimes does, change throughout the course of a year.

# INCOME DISCLOSURE POLICY

At YOR Health, we believe in conducting the absolute best business practices at all times and go above and beyond what is legally required. As such, we provide you with the YOR Health Income Disclosure Statement (“YHIDS”). The YHIDS is designed to convey truthful, timely, and comprehensive information regarding the income that YOR Health IDs earn. In order to accomplish this objective, a copy of the YHIDS must be presented to all prospective IDs.

Anytime the Compensation Plan is presented or discussed, or any type of income claim or earnings representation is made, a copy of the YHIDS must be presented to a prospective ID (someone who is not a party to a current YOR Health ID Agreement).

The terms “Income claim” and/or “earnings representation” (collectively “income claim”) include: (1) statements of average earnings, (2) statements of non-average earnings, (3) statements of earnings ranges, (4) income testimonials, (5) lifestyle claims, and (6) hypothetical claims. Examples of “statements of non-average earnings” include, “Our number one ID earned XXX dollars last year” or “Our average Sapphire ID makes XXX per month.” An example of a “statement of earnings ranges” is “The monthly income for an Emerald ID is XXX on the low end to YYY on the high end.

A lifestyle income claim typically includes statements (or pictures) involving large homes, luxury cars, exotic vacations, or other items suggesting or implying wealth. They also consist of references to the achievement of one’s dreams, having everything one always dreamt of, and are phrased in terms of “opportunity” or “possibility” or “chance”. Claims such as “After six months in business, my YOR Health income exceeded my salary,” or “Thanks to our YOR Health business we’ve been able to spend more time with our kids” also fall within the purview of “lifestyle” claims.

A hypothetical income claim exists when you attempt to explain the operation of the Compensation Plan through the use of a hypothetical example. Certain assumptions are made regarding the: (1) number of IDs sponsored, (2) number of downline IDs, (3) average product volume per ID, and (4) total organizational volume. Applying these assumptions through the Compensation Plan yields income figures which constitute income claims.

In any non-public meeting (e.g., a home meeting, one-on-one, regardless of venue) with a prospective ID or IDs in which the Compensation Plan is discussed or any type of income claim is made, you must provide the prospect(s) with a copy of the YHIDS. In any meeting that is open to the public in which the Compensation Plan is discussed or any type of income claim is made, you must provide every prospective ID with a copy of the YHIDS. In any meeting in which any type of video display is utilized (e.g., monitor, television, projector, etc.) a slide of the YHIDS must be displayed prior to any discussion of the Compensation Plan or making of an income claim.