

# YOR HEALTH INCOME DISCLOSURE STATEMENT



At YOR Health we take great pride in our ethical business practices, and we invite anyone who would like to spread good health and work towards bettering the lives of your friends and family to join us. We go to great lengths to bring you the highest premium quality products to help you achieve optimal health and reach your financial goals. We also go beyond what is required of us to provide you with the details of our YOR Independent Representative (IR) Income Disclosure Statement so you can decide whether or not the YOR Health Opportunity is right for you.

**Certification Test:** All YOR Health Independent Representatives are required to pass a Certification Test (CT) in order to participate in the YOR Health Compensation Plan.

The following chart represents the average earnings of the ranks of YOR Health IRs and provides high, low, and average weekly income information, as well as annualized averages.

ACTIVE INDEPENDENT REPRESENTATIVES (IR) PAID AS RANK	% OF TOTAL IR	4-WEEK CYCLE INCOME (USD)			MONTHS ACTIVE IN YOR HEALTH		
		HIGH	LOW	AVERAGE	HIGH	LOW	AVERAGE
▼ PROMOTER	64.86%	\$5,188.48	\$0.05	\$68.40	127	1	8
▼ 2K PROMOTER	21.85%	\$3,172.00	\$0.20	\$333.74	127	1	10
▼ SAPPHIRE	6.52%	\$3,440.00	\$5.10	\$596.27	127	1	14
▼ EMERALD	4.01%	\$10,730.80	\$321.38	\$1,844.81	127	1	33
▼ RUBY	1.14%	\$14,664.90	\$507.57	\$2,476.59	127	1	32
▼ DIAMOND	<1%	\$9,954.66	\$911.32	\$3,637.09	127	1	54
▼ DOUBLE DIAMOND	<1%	\$6,906.59	\$1,135.08	\$4,260.95	110	13	46
▼ BLUE DIAMOND	<1%	\$12,069.59	\$2,075.07	\$6,772.79	127	4	71
▼ WHITE DIAMOND	<1%	\$16,942.06	\$8,077.43	\$11,597.30	127	34	102
▼ 1-STAR WHITE DIAMOND	<1%	\$30,794.92	\$13,132.10	\$18,602.92	127	29	57
▼ 2-STAR WHITE DIAMOND	<1%	\$38,987.48	\$18,087.96	\$26,837.71	-	-	-
▼ 3-STAR WHITE DIAMOND	<1%	\$40,290.33	\$30,319.59	\$35,304.96	127	127	127

The income statistics above include all YOR Health IRs who were paid commissions, bonuses and overrides generated from the YOR Health Comp Plan and/or Contests during the period of December 27, 2014 to December 23, 2018, at the above Paid As Ranks.

An Active IR is defined as any person who: (1) executed a YOR Health IR Enrollment Application and Agreement; and (2) has earned at least one commission check. Note that this excludes IR who did not renew, any Select Customers and/or IRs whose relationships with YOR Health were revoked. An individual who has executed the YOR Health IR Enrollment Application and Agreement, but has not fulfilled criteria (2) above is not an Active IR. If, and only when, all criteria are satisfied does that person become an Active IR. Accordingly, the status of an individual can, and sometimes does, change throughout the course of a year. As of March 18, 2019, a new YOR Health Comp Plan took effect. Income statistics for that Compensation Plan are not available at this time.

The figures on this chart do not necessarily represent the income, if any, that a YOR Health IR can or will earn by his/her participation in the YOR Health Compensation Plan. These figures should not be considered projections or guarantees of your actual earnings or profits. Any guarantee or implication of earnings is misleading. Your success with YOR Health results only from successful product sales. This will require hard work, diligence, commitment, and leadership and is dependent on how well you exercise these qualities.

## QUARTERLY DISCLOSURES

AS OF 04/2019 THE NUMBER OF CURRENT YOR HEALTH INDEPENDENT REPRESENTATIVES WHO HAVE NOT RECEIVED ANY COMMISSIONS, BONUSES OR OVERRIDES IS 2644 OR 52.94% OF SUCH INDEPENDENT REPRESENTATIVES.

AS OF 04/2019 THE MEDIAN AMOUNT OF COMMISSIONS, BONUSES AND OVERRIDES RECEIVED BY ALL INDEPENDENT REPRESENTATIVES IN YOR IS \$95.05. 50.02% OF ALL INDEPENDENT REPRESENTATIVES HAVE RECEIVED, IN THE AGGREGATE, LESS THAN OR EQUAL TO THIS AMOUNT. 49.98% OF ALL INDEPENDENT REPRESENTATIVES HAVE RECEIVED, IN THE AGGREGATE, MORE THAN THIS AMOUNT.

AS OF 04/2019 THE AVERAGE AMOUNT OF COMMISSIONS, BONUSES AND OVERRIDES THAT HAVE BEEN RECEIVED BY ALL YOR HEALTH INDEPENDENT REPRESENTATIVES IS \$1462.07.

<sup>1</sup> "Current YOR Health Independent Representatives" represents Independent Representatives in the last 6 months from the date specified in the sentence.

<sup>2</sup> "All Independent Representatives" accounts for Independent Representatives since the launch of YOR Health.

# INCOME DISCLOSURE POLICY

At YOR Health, we believe in conducting the absolute best business practices at all times and go above and beyond what is legally required. As such, we provide you with the YOR Health Income Disclosure Statement (“YHIDS”). The YHIDS is designed to convey truthful, timely, and comprehensive information regarding the income that YOR Health IRs earn. In order to accomplish this objective, a copy of the YHIDS must be presented to all prospective IRs.

Anytime the Compensation Plan is presented or discussed, or any type of income claim or earnings representation is made, a copy of the YHIDS must be presented to a prospective IR (someone who is not a party to a current YOR Health IR Agreement).

The terms “Income claim” and/or “earnings representation” (collectively “income claim”) include: (1) statements of average earnings, (2) statements of non-average earnings, (3) statements of earnings ranges, (4) income testimonials, (5) lifestyle claims, and (6) hypothetical claims. Examples of “statements of non-average earnings” include, “Our number one IR earned XXX dollars last year” or “Our average Sapphire IR makes XXX per month.” An example of a “statement of earnings ranges” is “The monthly income for an Emerald IR is XXX on the low end to YYY on the high end.

A lifestyle income claim typically includes statements (or pictures) involving large homes, luxury cars, exotic vacations, or other items suggesting or implying wealth. They also consist of references to the achievement of one’s dreams, having everything one always dreamt of, and are phrased in terms of “opportunity” or “possibility” or “chance”. Claims such as “After six months in business, my YOR Health income exceeded my salary,” or “Thanks to our YOR Health business we’ve been able to spend more time with our kids” also fall within the purview of “lifestyle” claims.

A hypothetical income claim exists when you attempt to explain the operation of the Compensation Plan through the use of a hypothetical example. Certain assumptions are made regarding the: (1) number of IRs sponsored, (2) number of downline IRs, (3) average product volume per IR, and (4) total organizational volume. Applying these assumptions through the Compensation Plan yields income figures which constitute income claims.

In any non-public meeting (e.g., a home meeting, one-on-one, regardless of venue) with a prospective IR or IRs in which the Compensation Plan is discussed or any type of income claim is made, you must provide the prospect(s) with a copy of the YHIDS. In any meeting that is open to the public in which the Compensation Plan is discussed or any type of income claim is made, you must provide every prospective IR with a copy of the YHIDS. In any meeting in which any type of video display is utilized (e.g., monitor, television, projector, etc.) a slide of the YHIDS must be displayed prior to any discussion of the Compensation Plan or making of an income claim.